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Eden McCallum Analyst Programme

The Company

Eden McCallum is redefining management consulting. We support clients to resolve their most pressing issues of strategy, operations and organisation. Working with a group of 500+ independent consultants of the highest calibre, we have pioneered an approach that delivers tangible impact, client ownership, experienced teams and great value.

From our offices in London, Amsterdam and Zurich we have supported over 300 clients across 5 continents, including a third of the FTSE 100, 40% of the Dutch AEX, a third of the world's largest private equity firms, and 50 of the global Fortune 500. 85% of our work is for clients choosing to work with us again.

We are making consulting better for clients and for consultants. For this, we have been recognised with features in Harvard Business Review, The Economist, the Financial Times, Het Financieele Dagblad, and WirtschaftsWoche, and by leading academics at Harvard Business School and London Business School.

Eden McCallum Analyst Programme

As an analyst, you will be employed full time based out of our Amsterdam office. A unique development opportunity in consulting, our analyst programme provides apprenticeship and support from the very best independent consultants, learning from their deep and varied experience across consulting and industry, and significant collaboration with clients.

You will work closely with our independent consultants, who have backgrounds from the top traditional strategy firms, such as McKinsey, Bain and BCG, as well as track records in industry. You will be exposed to a variety of industry sectors and functions, obtaining a broad insight into the key strategic issues leading companies are facing. In addition, you will work with partners and senior staff of Eden McCallum to support our business development efforts, as we seek to grow our business and increase our international footprint.

You will have the opportunity to stretch yourself, develop a strong business grounding, and build your professional skills – all the while, in a fast-paced commercial environment. Our analyst programme aims to equip you with the tools and skills required to be a successful strategy consultant and to set you up for success (whatever career path you're aiming for in the long-term), including:

- Problem definition and problem solving approaches
- Qualitative and quantitative research techniques
- Analysis and business modelling skills
- Communication and presentation skills
- Managing client and stakeholder relationships

Our structured training programme will equip you with a 'toolkit' that enables you to rapidly add value to our clients from the very start. The programme begins with a three-week induction in

London, including project shadowing and formal training delivered by external and internal trainers and facilitators. The initial training focuses on problem solving, communication skills and personal impact, among other core competences. Subsequent regular training sessions throughout the programme cover topics, such as excel modelling, financial accounting, presentation skills, problem solving and developing your interpersonal skills. All sessions will focus on developing you as a consultant in addition to promoting personal development.

A key element of the programme is coaching and on-the-job development, both on internal assignments and client-based projects. You will receive regular informal and formal feedback and coaching throughout and at the end of each project and assignment. In addition, you will be assigned a mentor, who will oversee your development throughout your career with us.

While working as an analyst, you will be based in Amsterdam, but will be expected to travel as required for periods when working on client engagements. Working in small teams, you will be given responsibility for delivering elements of our client and internal projects, as well as being expected to contribute to the wider problem solving effort. Key tasks will include:

- Understanding the client context and key issues, through data gathering and interviews with clients and experts
- Researching and understanding key industry trends and market information
- Analysing, interpreting, synthesising and clearly presenting data, drawing out key messages and relevant insights
- Working with Eden McCallum and client team members to derive conclusions and develop recommendations

Our analyst positions have an initial 2 year time horizon with the opportunity to extend for strong performers. Your time with us will help you identify and better understand the industries and functions that you're excited about pursuing more deeply. Your mentor and the wider group of partners and staff will help you grow and will support you in planning and transitioning to your next career opportunity. As examples, recent leavers have had the opportunity to join specialist consultancies, strategy departments within industry and private equity firms.

Candidate Qualifications

Ideal candidates for this programme:

- Are about to complete or have recently completed a master's degree (excluding MBA)
- Have a record of outstanding academic and personal achievement
- Have a demonstrated interest in understanding how businesses work
- Enjoy solving challenging problems with rigour and pragmatism
- Are comfortable with collecting and interpreting qualitative and quantitative data
- Have demonstrated leadership and enjoy working as part of a team
- Are confident, creative, resourceful and independent
- Are committed and keen to invest in their career
- Are fluent Dutch and English speakers

How to Apply

If you are interested, please send your CV and a cover letter to Mayke van Gelder at analystrecruitment@edenmccallum.com

The cover letter should be no longer than 1 page and should outline the 3 key reasons why you are interested in and attractive to Eden McCallum's Analyst Programme. You can find more information about Eden McCallum, the type of work we do and the profiles of some of our analysts on our website: <http://edenmccallum.com/join-us/analyst/>

Application deadline – Sunday 3rd July 2016

Programme start – Monday 12th September 2016

Please do not apply if you do not have permanent working rights in NL/EU